



Revision number: 3

PURCHASING AGENT: BRENDA VELDEVERE

**ITEM: ANALOG PHOTOCOPY MACHINES**

VENDOR: 49291H C

PANASONIC OFFICE PRODUCT CO.  
DIV OF MATSUSHITA ELECTRIC CORP  
2 PANASONIC WAY  
SERCAUCUS NJ 07094

INTERNET HOMEPAGE:

[WWW.PANASONIC.COM](http://WWW.PANASONIC.COM)

TELEPHONE:

(801) 463-7800

FAX NUMBER:

(801) 463-1444

CONTACT:

CURTIS WALL

EMAIL ADDRESS:

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BRAND/TRADE NAME:

PANASONIC

PRICE:

SEE ATTACHED PRICE SCHEDULE

TERMS:

NET 30

EFFECTIVE DATES:

05/1/00 THROUGH 04/30/2001

DAYS REQUIRED FOR DELIVERY:

30 DAYS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

1

MIN SHIPMENT WITHOUT CHARGES:

OTHER CONDITIONS:

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**PLEASE NOTE NEW CONTACT PERSON AND NEW TELEPHONE AND FAX NUMBER.**

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THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.



STATE PURCHASING ENCOURAGES ALL COPY MACHINE PURCHASERS TO COMPARE ALL STATEWIDE CONTRACTED COPY MACHINES BEFORE MAKING A FINAL SELECTION/RECOMMENDATION. YOU WILL WANT TO EVALUATE COPIER PRICE, FEATURES, FUNCTIONS, COPY QUALITY AND VOLUME ABILITIES RELATIVE TO YOUR BUDGET, APPLICATIONS AND PRODUCTIVITY REQUIREMENTS. THE CURRENT STATEWIDE CONTRACTS FOR COPY MACHINES ARE AS FOLLOWS:

AR-215 CANON COPIERS  
PD-730 CANNON SUPPLIES & MAINT.

IKON OFFICE SUPPLIES  
IKON OFFICE SUPPLIES

AR-182 KONICA COPIERS  
PD-725 KONICA SUPPLIES & MAINT.

COPY MAN  
COPY MAN

AR-230 SHARP COPIERS  
PD-731 SHARP SUPPLIES & MAINT.

LES OLSON COMPANY  
LES OLSON COMPANY

AR-188 MINOLTA COPIERS  
PD-717 MINOLTA SUPPLIES & MAINT.

MINOLTA CORPORATION  
MINOLTA CORPORATION

AR-663 SAVIN COPIERS  
PD-704 SAVIN SUPPLIES & MAINT.

SOUTHERN UTAH OFFICE MACHINES  
SOUTHERN UTAH OFFICE MACHINES

AR-244 TOSHIBA COPIERS  
PD-729 TOSHIBA SUPPLIES & MAINT.

TOSHIBA AMERICA INFORMATION SYSTEMS  
TOSHIBA AMERICA INFORMATION SYSTEMS

AR-690 PANASONIC COPIERS  
PD-733 PANASONIC SUPPLIES & MAINT.

PANASONIC OFFICE PRODUCT  
PANASONIC OFFICE PRODUCT

AR-254 MITA COPIERS  
PD-732 MITA SUPPLIES & MAINT.

UINTA BUSINESS SYSTEMS INC.  
UINTA BUSINESS SYSTEMS INC.

AR-213 XEROX COPIERS  
PD-727 XEROX SUPPLIES & MAINT.

XEROX CORPORATION  
XEROX CORPORATION

AR-690 With Panasonic for Panasonic copy machines.

PANASONIC OFFICE PRODUCT PROVIDES SALES AND SERVICE TO THE WASATCH FRONT.

THE COMPANION PANASONIC MAINTENANCE AND SUPPLY CONTRACT FOR THE COPY MACHINES PURCHASED FROM THIS CONTRACT CAN BE FOUND ON PD-733.

ALL CONTRACTORS HAVE DEMO MODELS IN THEIR SHOWROOMS. TRIAL DEMO MACHINES ARE ALSO AVAILABLE FOR A MINIMAL (NOT LESS THAN ONE WEEK) TRIAL PERIOD IF REQUESTED.

ALL COPIER PRICING IS F.O.B. DESTINATION, WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES IS INCLUDED (NO SEPARATE CHARGES).

TRADE-IN VALUES FOR YOUR EXISTING COPY MACHINE(S) ARE TO BE NEGOTIATED ON A CASE-BY-CASE BASIS, AND MUST BE MUTUALLY ACCEPTABLE TO BOTH THE PURCHASER AND CONTRACTOR.

PLEASE NOTE: ALL STATE AGENCIES MUST COMPLETE THE "HOUSE BILL 450 COPIER REQUEST FORM" (AVAILABLE FROM CENTRAL STORES) AND SUBMIT TO GENERAL SERVICES FOR APPROVAL BEFORE ORDERING FROM THE CONTRACTOR.



Make & Model:	Panasonic FP-7713
Multi-copy speed:	13 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	4,000 Copies
Recommended maximum monthly volume:	5,000 Copies
Machine dimension:	12.5" H X 24.6"W X 24.3"D
Power requirements:	120 V 60 HZ 1.35 KW

\$ 989.67 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Manual bypass, stack, 50 sheet capacity
- Reduction/enlargement with preset modes
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic exposure/contrast w/manual override

OPTIONAL FEATURES:

\$ 85.40 Matching cabinet (for tabletop machines only)

Make & Model	Panasonic FP-7824
Multi-copy speed:	22 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	20,000 Copies
Recommended maximum monthly volume:	30,000 Copies
Machine dimension:	24-6"H X 23.9"W X 26.0"D
Power requirements:	120 AC 15A 60 HZ

\$2,443.77 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2" X 11" cassette/tray/drawer 550 sheet capacity
- 8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
- Manual bypass single sheet
- Manual bypass, stack, 50 sheet capacity
- ADF (Automatic document feeder)
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable up to 2 jobs
- Electronic auditron (built-in keypad)
- Edge delete
- Edge to edge copying
- energy savings mode

OPTIONAL FEATURES:

\$ 149.67 11 x 17 cassette/tray/drawer 550 sheet capacity



- \$ 666.29 RADF (reverse automatic document feeder)
- \$ 455.57 Sorter 10-bin 30 bin capacity
- \$ 831.08 Sorter 20-bin 50 bin capacity
- \$ 704.07 Stapler/sorter 10 bin 30 bin capacity
- \$1,370.18 Stapler/sorter, 20 bin, 50 bin capacity, 50 stapling capacity
- \$ 696.67 Automatic 1:2, 2:2, 2:1, duplexing

Make & Model: Panasonic FP-7830S1  
 Multi copy speed: 30 Copies per minute  
 Warranty period: 90 Days  
 Recommended maximum 'optimum' monthly volume: 30,000 Copies  
 Recommended maximum monthly volume: 40,000 Copies  
 Machine dimension: 24.6"H X 23.9"W X 26.0"D  
 Power requirements: 120 V AC 15 A 60 HZ

\$ 2,971.72 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2" X 11" cassette /tray/drawer 550 sheet capacity
- 8-1/2" X 14" cassette/tray/drawer 550 sheet capacity
- Manual bypass single sheet
- Manual bypass, stack, 50 sheet capacity
- ADF (automatic document feeder)
- Sorter 10-bin, 30 bin capacity
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable, up to 2 jobs
- Electronic auditron
- Edge delete
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

- \$ 149.67 11 x 17 cassette/tray/drawer 550 sheet capacity
- \$ 445.81 (large capacity cassette 3,000 sheet capacity)
- \$ 678.00 Sorter 10-bin 30 bin capacity
- \$ 831.08 Sorter 20-bin 50 bin capacity
- \$ 704.07 Stapler/sorter, 10 bin, 30 bin Ccapacity 30 stapling capacity
- \$1,370.18 Stapler/sorter, 20 bin, 50 bin capacity 50 stapling capacity
- \$ 696.67 Automatic 1:2, 2:2, 2:1, duplexing

Make & Model: Panasonic FP-7728S2  
 Multi-copy speed: 28 Copies per minute  
 Warranty period: 90 Days



Recommended maximum 'optimum' nomthly volume: 30,000 Copies  
 Recommended maximum monthly volume: 40,000 Copies  
 Machine dimension: 24.6"H X 23.9"W X 26.0"D  
 Power requirements: 120 V AC 15A 60 HZ

**\$ 4,064.59 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

Matching cabinet/stand (for tabletop machines only)  
 8-1/2" X 11" cassette/tray/drawer 550 sheet capacity  
 8-1/2" X 14" cassette/tray/drawer 550 sheet capacity  
 Manual bypass single sheet  
 Manual bypass, stack, 50 sheet capacity  
 RADF (reverse automatic document feeder)  
 Sorter 20-bin, 50-bin capacity  
 Automatic 1:2, 2:2, 2:1, duplexing  
 Variable magnification w/preset modes  
 User set able R/E modes  
 Automatic magnification  
 Automatic paper-size-selection  
 Book copy mode  
 Image shift  
 Pause/interrupt  
 Automatic exposure/contrast w/manual override  
 Electronic diagnostics display  
 Job programmable up to 2 jobs  
 Electronic auditron (built-in keypad)  
 Edge delete  
 Edge to edge copying  
 Energy savings mode

**OPTIONAL FEATURES:**

\$ 149.67 11 x 17 cassette/tray/drawer 550 sheet capacity  
 \$ 445.81 (large capacity cassette) 3,000 sheet capacity  
 \$ 704.07 Stapler/sorter, 10 bin, 30 bin capacity, 30 stapling capacity  
 \$1,370.18 Stapler/sorter 20 bin 50 bin capacity 50 stapling capacity

Make & Model: Panasonic FP-7835S2  
 Multi-copy speed: 35 Copies per minute  
 Warranty period: 90 Days  
 Recommended Maximum 'Optimum' Monthly Volume: 40,000 Copies  
 Recommended Maximum Monthly Volume: 50,000 Copies  
 Machine Dimension: 24.6" H 23.9" W 26" D  
 Power Requirements: 120 V AC 15 A 60 HZ

**\$4,835.51 Base machine price, including the following standard features:**

Matching cabinet/stand (for tabletop machines only)  
 8-1/2 x 11 cassette/tray/drawer 550 sheet capacity  
 8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



- Manual bypass, single sheet
- Manual bypass, stack: 50 sheets
- RADF (Reverse Automatic Document Feeder)
- Sorter 20-bin, 50-bin capacity
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/Interrupt
- Automatic exposure/contrast w/manual override
- Electronice diagnostics display
- Job programmable, up to 2 jobs
- Electronic auditron (built-in keypad)
- Edge delete
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

- \$ 445.81 Large capacity cassette 3,000 sheet capacity
- \$1,370.18 Staple/sorter 20-bin 50 bin capacity 50 stapling capacity

Make & Model:	Panasonic FP-7824S2
Multi-copy speed:	24 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	20,000 Copies
Recommended maximum monthly volume:	30,000 Copies
Machine dimension:	44.6"H 23.9"W 26.0"D
Power requirements:	120 V AC 15A 60 HZ

\$3,984.10 Base machine price, including the following standard features:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2 x 11 cassette/tray/drawer 550 sheet capacity
- 8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



- Manual bypass, single sheet
- Manual bypass, stack 50 sheets
- RADF (reverse automatic document feeder)
- Sorter 20-bin 50-bin capacity
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable, up to 2 jobs
- Electronic auditron (built-in keypad)
- Edge delte
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

- \$ 149.67 11 X 17 cassette/tray/drawer 550 sheet capacity
- \$ Stapler/sorter 10-bin 30-bin capacity
- \$1,370.18 Staple/sorter 20-bin 50-bin capacity 50 stapling capacity

Make & Model:	Panasonic FP-7850S2
Multi-copy speed:	50 Copies per minute
Warranty period:	90 Days
Recommended maximum 'optimum' monthly volume:	75,000 Copies
Recommended maximum monthly volume:	85,000 Copies
Machine demension:	24.6"H 23.9"W 26"D
Power requirements:	

- \$5,207.45 Base machine price, including the following standard features:
  - Matching cabinet/stand (for tabletop machines only)
  - 2-8-1/2 x 11 cassette/tray/drawer 550 sheet capacity
  - 8-1/2 x 14 cassette/tray/drawer 550 sheet capacity



- Large capacity cassette 2,600 sheet capacity
- Manual bypass, single sheet
- Manual bypass stack 50 sheet capacity
- RADF (Reverse automatic document feeder)
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic paper-size-selection
- Automatic magnification
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Electronic diagnostics display
- Job programmable, up to 5 jobs
- Electronic auditron (built-in keypad)
- Edge delete
- Edge to edge copying
- Energy savings mode

**OPTIONAL FEATURES:**

- \$ 831.08      Sorter 20-bin 50-bin capacity
- \$1,370.18    Stapler/sorter 20-bin 50-bin capacity 50 stapling capacity

Make & Model:	PanasonicC FP-7760SR
Multi-copy speed:	60 Copies per minute
Warranty period:	90 Days
Recommended Maximum 'Optimum' Monthly Volume:	100.000 Copies
Recommended Maximum Monthly Volume:	125.000 Copies
Machines dimension:	29"H X 28" W X 38" D
Power requirements:	120 V AC 15A 60 HZ

**\$12,393.12 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:**

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2 X 11 cassette/tray/drawer 2700 sheet capacity
- 8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
- 11 X 17 cassette/tray/drawer 550 sheet capacity
- Manual bypass, single sheet
- Manual bypass, stack 50 sheets
- RADF (reverse automatic document feeder)
- Stapler/sorter 20-bin 50-bin capacity 50 stapling capacity
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic paper-size-selection
- Book copy mode
- Image shift
- Pause/interrupt
- Automatic exposure/contrast w/manual override
- Automatic reset
- Electronic diagnostics display
- Job programmable, up to 10 jobs
- Electronic auditron (built-in keypad)



Automatic cover & slip sheet insertion  
Edge delete  
Edge to edge copying  
Energy savings mode

OPTIONAL FEATURES:

\$ 726.23 LCC (large capacity cassette 3,000 sheet capacity)

Make & Model:	Panasonic FP-7781SR
Multi-copy speed:	81 Copies per minute
Warranty period:	90 Days
Recommended Maximum 'Optimum' Monthly Volume:	160,000 Copies
Recommended Maximum Monthly Volume:	175,000 Copies
Machine dimension:	29" H X 28" W X 38" D
Power requirements:	120 V AC 20 A 60 HZ

\$15,542.12 BASE MACHINE PRICE, INCLUDING THE FOLLOWING STANDARD FEATURES:

- Matching cabinet/stand (for tabletop machines only)
- 8-1/2 X 11 cassette/tray/drawer 2700 sheet capacity
- 8-1/2 X 14 cassette/tray/drawer 550 sheet capacity
- 11 X 17 cassette/tray/drawer 550 sheet capacity
- LCC (large capacity cassette) 3,400 sheet capacity
- Manual bypass, single sheet
- Manual bypass, stack 50 sheets
- RADF (reverse automatic document feeder)
- Automatic 1:2, 2:2, 2:1, duplexing
- Variable magnification w/preset modes
- User set able R/E modes
- Automatic magnification
- Automatic exposure/contrast w/manual override
- Automatic reset
- Electronic diagnostics display
- Job programmable, up to 10 jobs
- Electronic auditron (built-in keypad)
- Automatic cover & slip sheet insertion
- Edge delete
- Edge to edge copying
- Energy savings mode

OPTIONAL FEATURES:

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN)INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPYING MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPYING MACHINES, LASER, INCLUDING PARTS AND ACCESSORIES



- 60045000000 - COPYING MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINES ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPEMNT, (INCULDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR LEASE

## **REPORTS**

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THE CONTRACTOR WILL SUBMIT QUARTERLY REPORTS TO THE STATE PURCHASING AGENT SHOWING QUANTITIES AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THESE REPORTS WILL BE DUE 10 DAYS AFTER THE CALENDAR QUARTER.